

# Investments in High-Speed Rail Continue to Lift California's Economy

[ Article originally appeared in <https://hsr.ca.gov> ]

Investments in clean, electrified high-speed rail continue to generate positive impacts for the economy in California's Central Valley and beyond. The Authority's 2021 Economic Analysis Report illustrates the economic benefits of the high-speed rail program at the national, statewide and regional level, with the latest data showing a rise in jobs and economic investment.

"The new analysis shows the continued progress of the nation's first high-speed rail project as a strong economic driver," said Authority CFO Brian Annis. "We're proud of the work this project is doing to help disadvantaged communities, put women and men to work throughout the state and create opportunities for small businesses."

Since 2006, the project has invested more than \$8.5 billion in the planning and construction of the nation's first clean, electrified high-speed rail system. More than one of every two of these dollars have been invested in California's disadvantaged communities, spurring economic activity in these areas. High-speed rail contributed \$840 million in California in labor income (wages, benefits, payroll taxes, etc.) and supported 10,100 job-years of employment last year. Job-years are defined as the equivalent number of one-year-long, full-time jobs supported by the project. For example, if one full-time job is supported for two years, it represents two job-years. Additionally, the project contributed an economic output of \$2.2 billion last year.

From vendors and contractors to local California businesses benefiting from high-speed rail investment, the analysis highlights the value of indirect and induced benefits. The project's total labor income earned by workers on the project is \$5.2 billion since 2006, and the project's total economic activity is \$13.7 billion.

As of July 2021, more than 630 certified small businesses throughout the state are helping build high-speed rail. To date, the Authority has paid more than \$950 million to certified Small Businesses, Disadvantaged Business Enterprises and Disabled Veteran Business Enterprises in California for their work.

The project has created more than 7,300 labor jobs, with 119 miles of the project underway across 35 active construction sites in California's Central Valley. Nearly 300 miles of the 500-mile Phase 1 System from San Francisco to Los Angeles/Anaheim has also been environmentally cleared, which allows the Authority to position itself to advance construction in Northern and Southern California with additional federal funding opportunities and local partnerships.

The Authority's economic impact analysis is updated annually and reflects data as of June 2021.

An updated webpage featuring the latest 2021 economic impact analysis can be found here. A related fact sheet can be found here and information on project construction progress can be found at [www.buildhsr.com](http://www.buildhsr.com). A full presentation on the economic analysis will be given at Thursday's Board of Director's Meeting, which can be viewed starting at 11 a.m. at [www.hsr.ca.gov](http://www.hsr.ca.gov).

The following link contains recent video, animations, photography, press center resources and latest renderings: <https://hsra.box.com/s/vyv9hckw11dk603ju15u07fdfr2q8>. These files are all available for free use, courtesy California High-Speed Rail Authority.

**SOURCE:** <https://hsr.ca.gov/2022/02/16/investments-in-high-speed-rail-continue-to-lift-californias-economy/>



# Mayor London Breed Announces \$2.3 Million Loan Forgiveness to Black-Owned and Black-Serving Businesses in San Francisco

[ Article originally appeared in <https://sfmayor.org> ]

Mayor London N. Breed, the Office of Economic and Workforce Development (OEWD), Main Street Launch, and the San Francisco Foundation today announced an investment of \$2.3 million to the African American Revolving Loan Fund (AARLF) to provide loan forgiveness for 51 businesses in San Francisco. The historic fund was established by Mayor Breed in June 2020, to address the perilous position of many Black-owned and Black-serving San Francisco businesses resulting from the disproportionate impacts of the pandemic.

"The pandemic and the recent Omicron-fueled surge have had a significant impact on our City's small businesses, especially our Black-owned businesses," said Mayor Breed. "As we look towards strengthening our economic recovery, it is critical that we focus on equity-based solutions that serve communities that have historically lacked opportunity. By forgiving these loans, we allow neighborhood and cultural institutions and Black business owners, especially those who were born and raised in our City, to come back from COVID stronger than ever before."

AARLF funds have been prioritized for San Francisco Black-owned and Black-serving

businesses, especially those most impacted by COVID-19, including hair salons, barbershops, restaurants, gyms, performing artists, and other personal services. The businesses were able to use the funds toward rent, payroll, equipment and machinery, inventory, furniture and fixtures, tenant improvements, and COVID-19 related expenses including marketing and improving online presence and reopening costs. The loan funds forgiven will go to a range of business types including 25 women-owned businesses and 29 long standing businesses, and will support an estimated 116 jobs.

"Black-owned and Black-serving businesses are essential to our City's ongoing cultural and economic vitality. These restaurants, hair salons, fitness studios, bike shops, and other businesses support and anchor our Black communities as important social and economic hubs," said Kate Sofis, the Executive Director of the Office of Economic and Workforce Development. "We honor our Black business this Black History Month and recognize their contributions by investing in their futures and long-term economic recovery."

The loan forgiveness is made possible through the continued support of the San Francisco Foundation and the generosity of Aneel Bhusri, Chief Executive Officer of Workday. This investment will not only bring peace of mind and stability for Black-owned businesses in San Francisco, but it will allow for the funds to revolve and go back into the community by making \$1.3 million in additional capital available in the form of zero interest loans to Black-owned and Black-serving businesses in the City.

"The San Francisco Foundation and our donors are committed to supporting Black businesses that have been systemically excluded from accessing capital," said Fred Blackwell, CEO of the San Francisco Foundation. "This fund will help Black residents build their wealth, and when Black, Indigenous, and people-of-color communities thrive, we all thrive."

AARLF was created in June 2020 in partnership with the San Francisco African American Chamber of Commerce and community lending partner Main Street Launch as part of the City's comprehensive COVID-19 response for

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# Larry Newton: Paying It Forward One Person at a Time



Larry "Lorenzo" Newton

By Cheryl Hentz,

Larry "Lorenzo" Newton got his first job in the pharmaceutical industry at Proctor & Gamble in 1988, having met Paul Hedgeman, a P&G rep, a year earlier at a job fair. Hedgeman was so impressed by Newton that he not only remembered him, but when the company was hiring a year later, reached out to him and took him under his wing, mentoring him to help him get into the pharmaceutical industry. Hedgeman told him that someday he hoped Newton would help others, just as he had helped him.

Newton stayed with P&G for four-and-a-half years, working his way up to territory manager. Then over the next 18 years or so, he had a successful biopharmaceutical career, serving in various sales leadership roles with Eli Lilly, Gilead Sciences, Horizon Pharma, Eisai and Melinta Therapeutics. Part of Newton's responsibilities included hiring and developing high-performing sales professionals, ensuring effective sales and marketing strategies, and successfully launching multiple drug therapies, while earning multiple Director of the Year honors.

Newton never forgot what Hedgeman did for him and, at last count, had helped some 52 people get into the biopharmaceutical industry.

In the last year, he has founded and is CEO of WCK Financial Lending, LLC. Based in downtown Los Angeles, WCK Financial was created to serve the financial needs of business owners and commercial real estate investors, including ground-up construction, business/franchise acquisition, equipment financing, business start-ups or expansions, bridge lending, lines of credit, real estate fix & flip, and SBA loans (Small Business Administration), with loans ranging from \$250,000 to \$5 billion-plus.

Though he still helps people get into the biopharmaceutical industry, by starting his own financing company, he can help people, minorities in particular, find financing for whatever they believe to be their professional calling.

Provided they've done their homework and are serious about their chosen career path, Newton's willing and quite likely able to help them. "With WCK I'm able to help even more people and do it in a more profound way," he said.

The idea was born during isolation during COVID. Throughout the last two years, people have had a lot more time to sit and truly reflect on what they want to do with their lives, including Newton.

"I was thinking about the next chapter of my life and what I wanted to do. I had thought about possibly getting into a franchise opportunity, but then I started looking at the world of financing. I found this one company that gives you training, ongoing support, and so on, and it made a lot of sense to me," he said. "And this gives me an opportunity to help more people on a bigger scale, and to be able to monetize my network. People need money for what they want to do, but they may not always know where to go to get it. If they go to traditional banks, they're going to be met with very stringent lending criteria."

Newton has access to lenders who are not as conventional as companies like Chase or U.S. Bank; but, instead, are willing to take on more risk. Wells Fargo is his only conventional lender, mainly because they are the number one SBA lender in the U.S., by far.

"Obviously with unconventional lenders, things still have to make sense to a certain degree; they're not just throwing money away. But they're willing to look at opportunities that conventional banks won't. It could be anything: it could be a line of credit because maybe they need more inventory for an existing business; maybe they just need some money to get through COVID; it could be an SBA loan, anything really," Newton said. "Maybe someone wants to build a hotel, build a school, add onto a hospital, or something big like that. I've got lenders who will go up as high as \$5 billion, or even past that, if an idea makes sense. I have another client who wants to buy or develop income property in the Caribbean. There aren't any conventional banks I know of that would touch a project like that, but I've got lenders who will. And I can get it done quickly for people; not have them waiting around for two or three weeks just to get a term sheet."

WCK has recently partnered with Eric Gantt and associated subsidiaries. They're already vetting several multi-million-dollar opportunities. Helping people realize their dreams every single day of his life is what gets Newton fired up about his work.

Helping make a difference for people is nothing new for Newton. That's how he was raised, so it's in his DNA. The Washington, D.C. native earned his Bachelor of Science degree in Mathematics at Hampton University, and after college he not only helped fundraise money for different nonprofits but helped guide some younger students' careers.

One way he did this was to put together an event in the ballroom of a local hotel where he invited professionals from the area who were in STEM fields (Science, Technology, Engineering and Math) come in to meet students. They sat around at tables and talked with each other, giving the students a sense of what kind of careers they could pursue, what the job market was for those positions, and so forth. "The feedback I got was 'it was the best thing ever' because it gave students at least some guidance as to what they might want to pursue outside of college, where a lot of people had no clue."

He and some of his peers also did a lot of tutoring of high school students on weekends. When he got to L.A., he coached a lot of youth sports. Once he got to L.A., Newton began getting parts in TV sitcoms, dramas, and commercials (under his stage name of Lorenzo Newton). He remains a member of the Screen Actors Guild, in case something else comes along.

Through his work as an actor, he did a stint at the L.A. County Jail where some of the kids in jail were introduced to the arts. "So many people thought they were just bad kids, when really many of them were just unfortunate kids who were the victim of unfortunate circumstances. We coached them through a play that the kids actually wrote. They also acted in the different roles and performed it in front of the other inmates. It was great experience for them – and for us. It was phenomenal."

He credits much of who he is to his parents and grandparents. "But my grandparents were my favorite people on the planet. There lived in North Carolina, but my grandfather was very much about education first. He never drank, never smoked, he never took a vacation, he never even left the state of North Carolina. He was just one of those who talked about working hard, saving

all your money, and not wasting it on things you don't need. Of all the people in my life, I think he has influenced me the most. He also taught me about giving back and helping where you can," as well as being the best you can be at what you do in life. It wasn't about doing things in a half-hearted way, but rather giving something your all.

Romie Burt, Sr. lived in a very small area just outside of Raleigh, NC, known as Fuquay-Varina. He was an employee of Mitchell Chevrolet for many years. When the company was sold in 1987, Burt remained with the Mitchener Chevrolet Company for three more years, finally retiring at the age 87.

But unlike most laborers, his grandfather was well-known and well-respected by everyone in town, from his co-workers to his family and friends, all the way up to the mayor, who would stop by to sit on the porch and talk "about everything under the sun."

Romie Burt, Sr., died on Christmas Day, 2006 at the age of 103. "I just happened to be home to visit him, so I was grateful to be there. He was one of my greatest role models and we always shared some very special moments, even during that last visit," Newton said, adding that he still carries his grandfather's obituary with him to this day, wherever he goes.

WCK Financial will work with anyone, but he sees a strong need to help minorities because they often tend to feel that there's not people out there who can help them; they feel marginalized. Therefore, they may not even try to put their dreams or goals into action. "We're committed to helping them ultimately, not only find the money that they need, but make sure that money gets secured to help them make their dreams come true. That's what we're here to do."

He also has a desire to put together a program where recent college graduates who have a business idea that they'd like to get behind or perhaps they've built a business that they may want to expand can get the help they need to make those things happen. It's really hard for these people to get start-up money to do anything. But I do have lenders who have tolerance for that, depending on what the business idea is."

Anyone who wants to talk with Newton or see about getting a loan through one of his lender-partners should visit the website and contact him through it. [larry@wckfinancial.com](mailto:larry@wckfinancial.com) I wckfinancial.com.

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**CALIFORNIA SUB-BID REQUEST ADS**



Is requesting quotes from certified and qualified **DBE (MBE and WBE)** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

**SUBCONTRACTORS / SERVICE PROVIDERS**

Asphalt Paving, Cable & Hand Railing, Cathodic Protection, CCTV Video Inspection, Cold-Planing, Compaction Grout, Concrete Flatwork, Dewatering, Electrical, Fencing, Ground Penetrating Devices, Hazardous Material Disposal, Hydroseed, Manholes, Manhole/Utility Adjusting, Monitoring of Contaminated Soil, Noise Monitoring, Potholing, Project Scheduler (CPM), Safety Representative, Saw Cutting, Sheet Pile, Shoring, Signage, Slurry Seal, Street Lighting, Street Sweeping, Striping, Survey, SWPPP, Systems Integration, Traffic Control, Traffic Signal, Trenchless Installation, Trucking, Vibration Monitoring, Video Recording of Existing Conditions, Water Treatment, Welding, Welding Inspection

**SUPPLIERS**

Aggregates, Asphalt Concrete, BMP's, Cathodic Protection, Conduit, Diesel Fuel, Equipment Rentals, Erosion Control, Fiber Optic Cable, Miscellaneous Metals, Pipeline Materials, Precast Concrete Structures, Pump Rentals, Ready Mix Concrete, Shoring, Traffic Control

**Pure Water Program (PWP) Morena Conveyance South & Middle and Morena Conveyance Bike Lanes (BL)**

Location: San Diego, CA  
 Bid No. K-22-1797-DBB-3-A  
 MBE Goal 5%  
 WBE Goal 4%

**REVISED BID DATE: March 8, 2022 at 2:00 p.m.**

All Quotes Due Prior

**Sukut Construction, LLC**  
 4010 W. Chandler Avenue, Santa Ana, CA 92704  
 Contact: Robbie Zwick

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Plans/Specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% Performance and Payment Bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Robbie Zwick at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukut Construction, LLC An Equal Opportunity Employer**



Is requesting quotes from **Community Business Enterprise (CBE)** meaning **Minority/Women/Disadvantaged/Disabled, Veteran/Lesbian, Gay, Bisexual, Transgendered, Queer, and Questioning (M/W/D/DVBE/LGBTQQ)** certified and qualified Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

**SUBS/SERVICE PROVIDERS**

AC Paving, Concrete Flatwork, Dewatering & Water Diversion, Electrical, Erosion Control Blanket, Hazardous Waste Disposal, Industrial Hygienist (Lead), Mechanical (Hydraulic Power Unit), Painting & Coatings, Pipe Abandonment, Quality Control (Compaction), Reinforcing Bar Shotcrete, Sluice Gate Fabrication and Installation, Structural Steel Fabrication and Installation (Walkways & Trashracks), SWPPP QSP, V-Ditch

**SUPPLIERS**

Aggregates (CMB), Concrete, Corrugated Metal Pipe, Miscellaneous Metals, Stainless Steel Piping

**San Gabriel Reservoir Post-Fire Emergency Restoration Project Part 2**  
 AZUSA, CA

Project ID. WRDM000056

CBE GOAL 25%

**REVISED BID DATE: March 8, 2022 at 11:00 AM**

All Quotes Due Prior

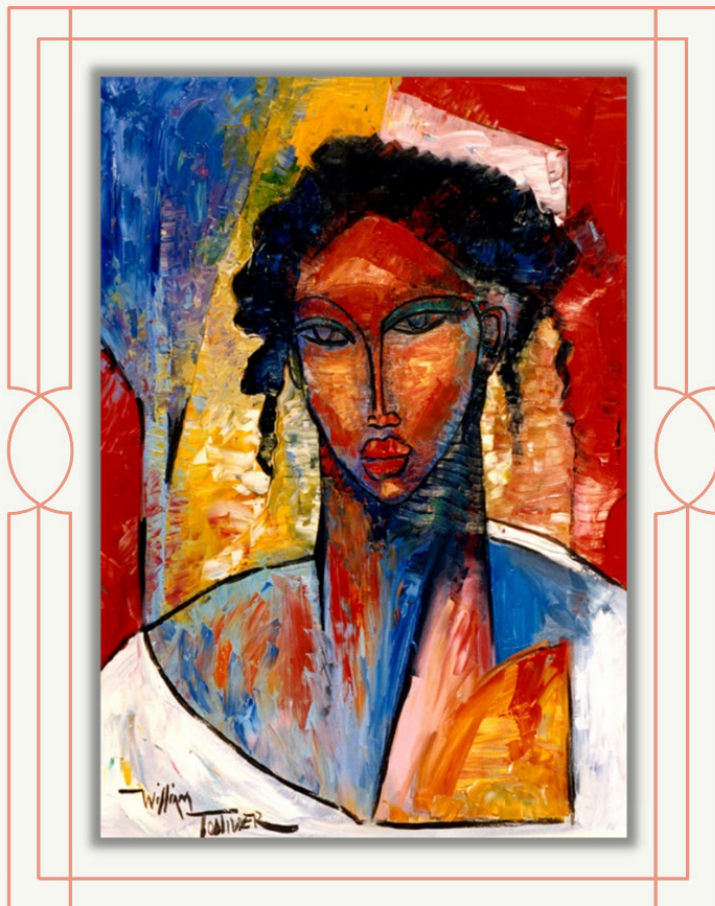
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 4010 W. Chandler Avenue, Santa Ana, CA 92704  
 Contact: Lawrence Damore

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Lawrence Damore at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

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# CALIFORNIA SUB-BID REQUEST ADS

## nibbi

**Project Name:** Pimentel Place Design Build Fire Protection Bid Request

**Location:** Hayward, California

**Bid Date:** March 18, 2022 @ 2:00pm

**Pre-Bid:** March 2, 2022 @ 10:30am  
(Web Ex Call)

**Labor Requirements:** Prevailing Wage, Davis Bacon and Section 3

**Project Schedule:** Est. Start January 2023

Nibbi Brothers has been selected as the General Contractor for the Pimentel Place project in Hayward. We are in receipt of the 100% DD Set and are currently requesting bids from qualified subcontractors for DIV 21 Fire Protection. Due to Alameda County A1 requirements, all work will be subject to Federal Davis Bacon and local prevailing wage requirements, as well as section 3 hiring requirements. Subcontractors received an email notification via BuildingConnected to access and download associated files. Bids are due Friday, March 18, 2022 @ 2:00pm.

The Pimentel Place project will provide 57 units of affordable housing in the downtown area of the city of Hayward.

It is a five story, all-electric, green point rated, elevator served apartment building on the corner of 2nd and C Streets on a currently vacant lot. The building will be a type 1A podium at the first (ground) level with 4 floors of type 5A construction above.

The project features a unit mix of eleven 1-bedroom units, twenty eight 2-bedroom units, and eighteen 3-bedroom units distributed among the 5 floors. Each unit will feature fully functioning kitchens, private bathrooms and large windows of various configurations offering ample natural light.

**For any questions on accessing this bidding software please contact Rajan Edwards, Precon & Estimating Coordinator via email, [RajanE@nibbi.com](mailto:RajanE@nibbi.com). For project specific questions please contact Mitchell Doyle, Estimator via email, [MitchellD@nibbi.com](mailto:MitchellD@nibbi.com).**

**Con-Quest Contractors, Inc.**  
290 Toland Street • San Francisco, CA 94124  
Email: [bidday@cqcontractors.com](mailto:bidday@cqcontractors.com)  
Fax: 415-206-0528

**REQUEST FOR CERTIFIED  
MINORITY/WOMEN OWNED BUSINESS  
ENTERPRISE (MBE) AND (WBE)  
SUBCONTRACTORS**

**ALAMEDA COUNTY FLOOD CONTROL AND  
WATER CONSERVATION DISTRICT  
Laguna Creek (Line E) Improvements  
Starboard Drive to I-880 Freeway, in  
Fremont, Alameda County, Zone No. 6 Project**  
**Bid Date: Tuesday, March 1, 2022 at 2:00 p.m.**

**Quotes needed:** SWPPP, Quality Assurance / Control, Material Testing/Inspection, Environment Monitoring, Survey, Hazardous Material Abatement / Disposal, Traffic Control, Earthwork, Tree Removal, Pier Drilling, Asphalt Paving, Landscaping / Irrigation, Hydraulic Seeding, Roadway Traffic Striping, Concrete Hardscapes / Flatwork, Rebar Fabrication / Installation, Fencing, Painting / Anti-Graffiti / Coatings, Trucking, Crane / Hoisting Service, Sheet piling & Shoring, Ready Mix Concrete, Aggregate Materials, Geotextile Materials, Pipe Materials / Valves / Appurtenances

**An Equal Opportunity Employer**

In order to properly evaluate / coordinate vendor proposals with our final bid. Vendor scope letters and quotes should be submitted and received in a timely fashion by no later than **5:00pm February 28, 2022.**

**Please include your DIR Registration Number, CSLB License Number, MBE or WBE certification with your proposal.**

## FLATIRON

**REQUEST FOR CERTIFIED DBE SUBCONTRACTORS/SUPPLIERS/SERVICES**

**Caltrans Contract 05-344904**

**Construction on State Highway in San Benito County near San Juan Bautista on Rte 156  
(General Work Description: Widening Highway from 2-lane to 4-lane controlled access expressway)**

**EE: \$55M DBE Goal 23% Bid Date: March 2, 2022 at 2:00 PM**

**\*\*This is an Electronic bid submittal\*\***

**\*\*Quotes not received by 11:00 AM on bid day may not be reviewed/evaluated\*\***

**Flatiron West, Inc. requests DBE subcontractor/supplier/service participation for the following items of work, but not limited to:** CAS/Roadway Signs, Bridge Demo, Clear & Grub, Erosion Control, Landscaping/Irrigation, AC Paving, Cold Plane AC, AC Dike/Curbs, Joint Seal Assembly, Rebar, Painting/Concrete Staining, Underground Utilities, Fencing, MBGR, Bridge & Roadway Concrete Barrier, Striping & Markings, Electrical, Minor Concrete, Pavement Fabric, Asphalt Crack Seal, Jack & Bore, Grind PCC Pavement, Saw & Seal PCC, PCC Paving, Clean & Treat Deck, Abandon Well, Trucking & Aggregates (CL1 ASB, CL2 AB, Concrete Aggregates, Rip Rap ¼ TN & 60lb), Ready Mix, Concrete Pumping, Steel Pipe Pile, Welded Steel Pipe, Underground Pipe Products including: 18, 24 & 36 " RCP, Misc. Metals, Iron & Steel, SWPP Plan, SWPP Materials, Lead Compliance Plan, Geotextile Materials, Bridge Bearings, Underground Precast, Street Sweeping, Traffic Control, Drilling for CISS Pile, and QC Testing Services.

**Non-DBE Subs/Suppliers:** You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

To view and download projects docs for FREE from the Caltrans website you will need to "Create an Account" with Caltrans Connect. Use the following link <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php> to enter the Advertised Projects page and scroll to Contract number: **05-344904**. Sign in is required to access project plans.

To access **FREE** project documents from our Flatiron BOX ftp site, please send an email request to [NorCalBids@flatironcorp.com](mailto:NorCalBids@flatironcorp.com). You will be provided with a BOX link to view & download plans and specs for **FREE** from our BOX.com ftp site. Due to Covid-19 & social distancing requirements still in place in some areas, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When all pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Please email ALL Scopes/Quotes to: [NorCalBids@flatironcorp.com](mailto:NorCalBids@flatironcorp.com)

**Flatiron West, Inc.**  
2100 Goodyear Rd Benicia, CA 94510 • Phone 707-742-6000 • Bid Fax 707-746-1603  
An Equal Opportunity Employer  
Contractor License 772589

**REQUEST FOR Sub-Bids, Sub-Proposals from SBE Firms**  
**Project Name: Structural Pile Repairs to Navy Pier, San Diego, CA**  
**Specification Number: 2020-15**  
**Owner: Port of San Diego**

**Subcontractors/Subconsultants/Vendors wanted for:**

(Subcontractors) - Divers, Reinforcing Steel, Quality Control

(Suppliers)- Ready Mix Concrete, Fiberglass Concrete Form, Misc. Concrete Supplies, Cement, Self-Consolidating Mortar, Epoxy Grout, Epoxy Adhesive, Epoxy Mortar, Reinforcing Steel, Silt Curtain, BMP Materials

**Project Scope:**

Project is located at the Navy in San Diego, CA and the work includes, but not limited Pier Mark out, dive survey and other preconstruction surveys, including calculations of under deck repair quantities and form lengths.

Full length encasement of 20-inch square concrete piles designated to be installed from EL. 8.5 to minimum 2 feet embedment below seabed including pile cleaning, excavation, backfill, forming, grouting, inspection, and testing (257 piles, approx. 6300 linear feet of form). Remove and dispose of pipe debris and relocate and reinstall rock at locations on underwater slope where interferes with pile encasement (35 piles). Repair concrete at beams, pile caps, pile tops, soffit, low caps, and retaining wall including removal of unsound concrete, replace reinforcing steel when required, forming and placement of repair material, inspection and testing (695 areas, approx. 2200 cubic feet). Epoxy-inject repair of misc. cracks found during preconstruction survey at beams, pile caps, pile tops, soffit, low caps, and retaining walls (approx. 500 linear feet).

**REVISED BID DATE: March 1st, 2022 @ 2:00PM**

**REYES CONSTRUCTION, INC.**  
State License Number 507561  
1383 South Signal Drive, Pomona, CA 91766  
Phone: 909-622-2259 Fax: 909-622-3053  
Contact: Brenda Martinez Mon-Fri 7:00 A.M - 4:00 P.M

Assistance will be available in obtaining bonds, lines of credit, insurance, necessary equipment, supplies, materials or related technical assistance.

For information on the availability of scope of work, plans and specifications, please contact our office.

Plans, Specifications, and Contract requirements can be viewed online at no cost here:

- 1) Via iSqFt - please send an email request to [estimating@reyesconstruction.com](mailto:estimating@reyesconstruction.com)
- 2) Via PlanetBids- <https://pbsystem.planetbids.com/portal/13982/portal-home>

Please e-mail Quotes to: [Estimating@reyesconstruction.com](mailto:Estimating@reyesconstruction.com)



**PROJECT NAME:** Los Banos Police Station  
**BID DATE:** March 3, 2022 at 3:00 PM

**Scopes:** Roofing, Pre-Engineered Metal Building

**Project Description:**

BIDS FOR THE ABOVE SCOPE ONLY AT THIS TIME. The City of Los Banos has awarded Swinerton Builders the design and construction of a new police station. The new police station includes a 28,000 SF main building and a 3,000 SF pre-engineered metal impound building on a 2.8-acre site. The main building will be a 1-story Type I-B building with a steel and concrete structure.

**PLANS & SPECIFICATIONS:**

<https://swinerton.com/subcontractors/current-bid-opportunities/>

**Contact: Karina Schulz**  
**Tel: (415) 516-4174**

**Email To: [karina.schulz@swinerton.com](mailto:karina.schulz@swinerton.com)**

**Please submit your bid to Karina Schulz via Building Connected or via email.**

We reserve the right to require all subcontractors to furnish 100% performance and payment bonds from a U.S. Treasury-listed surety. Premium cost to be included as a separate item. At our discretion, a bid bond and/or letter of bondability from a U.S. Treasury-listed surety may be required within 48 hours of demand.

**"Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer"**



## DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the  
**OUTREACH ORDER FORM:**  
[www.sbeinc.com/services/diversity\\_outreach.cfm](http://www.sbeinc.com/services/diversity_outreach.cfm)

SMALL  
**BUSINESS**  
EXCHANGE



# CALIFORNIA SUB-BID REQUEST ADS

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
ESTIMATOR: **VICTOR LE**  
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 156**  
**CONSTRUCTION ON STATE HIGHWAY IN SAN BENITO COUNTY IN AND NEAR SAN JUAN BAUTISTA FROM THE ALAMEDA TO 0.2 MILE EAST OF FOURTH STREET/BUSINESS ROUTE 156**  
Contract No. 05-344904  
Federal Aid Project No. ACNH-P156(024)E.  
Disadvantaged Business Enterprise Goal Assigned is 23%

**OWNER: STATE OF CALIFORNIA**  
**DEPARTMENT OF TRANSPORTATION**  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816

**BID DATE: MARCH 2ND, 2022 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**AC Dike, Bridge Deck Resurfacing, Bridge, Clearing and Grubbing/Demolition, Cold Plane, Concrete Barrier, Construction Area Sign, Crack, Sealing, Electrical, Emulsion supplier, Erosion Control, Fencing, Landscaping & Irrigation, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete, Minor Concrete Structure, PCC Paving, Roadside Signs, Rumble Strip, Soundwall (Masonry), Striping, Structural Backfill, Structural, Excavation SWPPP Prep/ Water Pollution Control Plan Prepare, Temporary Erosion Control, Traffic Control Systems, Underground, Vegetation Control, Well Drilling & Sealing, Trucking, Water Trucks, Street Sweeping, Class 1 Aggregate Sub-Base Material, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, Asphalt Treated Permeable Material, Rubberized HMA (Open Grade) Material, Rubberized HMA (Gap Grade) Material.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA and 3855 North Freeway Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at [https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\\_kN3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51_kN3GtAESfBUoa?dl=0) or from the Owner's site at [http://www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
ESTIMATOR: **JIM YACKLEY**  
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 205**  
**CONSTRUCTION ON STATE HIGHWAY IN SAN JOAQUIN COUNTY IN AND NEAR TRACY FROM JANNEY OVERHEAD TO 1.3 MILES EAST OF MACARTHUR DRIVE OVERCROSSING**  
Contract No. 10-1C3304  
Federal Aid Project No. ACIM-205-6(365)E.  
Disadvantaged Business Enterprise Goal Assigned is 22%

**OWNER: STATE OF CALIFORNIA**  
**DEPARTMENT OF TRANSPORTATION**  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816

**BID DATE: MARCH 8TH, 2022 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**AC Dike, Asbestos Compliance Plan, Barrier Rail Sub, Biologist Consultant, Bridge Deck Resurfacing, Bridge, Clearing and Grubbing/Demolition, Concrete Barrier, Construction Area Sign, Electrical, Emulsion supplier, Erosion Control, Fencing, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete, Minor Concrete Structure, Pavement Milling, Roadside Signs, Roadway Excavation, Rumble Strip, Striping, Survey/Staking, SWPPP Prep/ Water Pollution Control Plan Prepare, Temporary Erosion Control, Traffic Control Systems, Underground, Vegetation Control, Vibration Monitoring, Trucking, Water Trucks, Street Sweeping, Imported Borrow, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Gap Grade) Material, Asphalt Binder**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA and 3855 North Freeway Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at [https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\\_kN3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51_kN3GtAESfBUoa?dl=0) or from the Owner's site at [http://www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
ESTIMATOR: **VICTOR LE**  
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**PROJECT: SJC NEW TAXIWAY VICTOR PHASE 1 NO. 10038**  
**Disadvantaged Business Enterprise Encouraged**  
**OWNER: CITY OF SAN JOSE**  
200 E. Santa Clara St., San Jose, CA 95113  
**BID DATE: MARCH 3RD, 2022 @ 3:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**ELECTRICAL, HAZARDOUS MATERIAL, HYDROSEEDING, LIME TREATMENT, PCC PAVING, STRIPING, SURVEY/STAKING, SWPPP PREP/ WATER POLLUTION CONTROL PLAN PREPARE, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, RECYCLED CONCRETE AGGREGATE BASE MATERIAL, HOT MIX ASPHALT MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N. Freeway Blvd., Suite 100, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from our dropbox at: [https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\\_kN3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51_kN3GtAESfBUoa?dl=0). Also available from the Owner's site. The City is using Biddingo, an online bid solicitation website. To register, bidders must go online to <https://www.biddingo.com/sanjose>.

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
ESTIMATOR: **JACK SHEWMAKER**  
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**UNIVERSITY AIRPORT RUNWAY 17-35 RECONSTRUCTION & WIDENING PROJECT NO. 9534400**  
**Disadvantaged Business Enterprise Goal 3.9%**  
**OWNER: UNIVERSITY OF CALIFORNIA, DAVIS**  
255 Cousteau Place Davis, CA 95618  
**BID DATE: MARCH 2nd, 2022 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**STRIPING, SURVEY/STAKING, SWPPP PREP/ WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, TESTING, UNDERGROUND, TRUCKING WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N. Freeway Blvd., Suite 100, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from our dropbox at: [https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\\_kN3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51_kN3GtAESfBUoa?dl=0). Also available from the Owner's site: UC Davis Online Planroom at: <https://www.ucdplans.com/>.

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

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### ANVIL BUILDERS INC.

1475 Donner Ave. San Francisco, CA 94124  
Phone: 415-285-5000 • Fax: 415-285-5005

**Request for LBE's Subcontractors and Suppliers for Project: SFPUC Transmission Line 7/8 Upgrades**  
**Contract No: HH-1007**

**Bid Date: Thursday, March 24, 2022 • Bid Time: 2:00 PM**

The objective of the project is to upgrade existing conductors along Transmission Line 7/8 to accommodate additional transmission power flows on them due to generators seeking interconnection on the neighboring California Independent System Operator (CAISO) system. This upgrade is based on the SFPUC and Hetch Hetchy Water and Power's (HHWP) affected system study process consistent with its obligation as a provider of electric transmission service and the CAISO's FERC-approved tariff. The work is to be performed in Stanislaus, California. The Engineer's estimate is \$28,000,000.

Seeking all trades (but not limited to): Concrete, Rebar, Trucking, Testing and Inspections, SWPPP, Hydroseed, Silt Fence/ Orange Fence, and other required work and trades.

Plans, specifications, and requirements can be viewed at our office or by using the link below. <https://webapps.sfpuc.org/bids/bidDetail.aspx?bidid=4357>

For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding this project? Please email or fax your response to [estimating@anvilbuilders.com](mailto:estimating@anvilbuilders.com) / 415-285-5005.

### CAHILL CONTRACTORS LLC

**requests bids from Certified SBE Subcontractors and Suppliers for the select trade ONLY:**

Design Build Drill Displacement Columns(DDC) & Piles

**730 STANYAN – EARLY TRADE**

**730 Stanyan Street, San Francisco, CA 94117**

This is an SFCMD project with construction workforce and prevailing wage requirements.

**BID DATE: 3/24/22 @ 2PM**

**Voluntary Pre-Bid Meeting: 3/10/22 @ 10AM**

**BID DOCUMENTS:** Please contact Wendy for access to documents on BuildingConnected.

**CONTACT:** Wendy Kirton at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com), (415) 677-0611.

## Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the **Small Business Exchange.**

With a monthly readership of 26,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.

Call 1-800-800-8534 or visit us at [www.sbeinc.com](http://www.sbeinc.com)





# CALIFORNIA SUB-BID REQUEST ADS



**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Donat Galicz and Jason Martin

## REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**University Airport Runway 17-35  
Reconstruction & Widening  
University of California, Davis**

**BID DATE: March 2, 2022 @ 2:00 PM**

**We are soliciting quotes for (including but not limited to):** Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Clearing & Grubbing, Imported Fill, Geogrid, Corrective Aggregate Materials, Emulsified Asphalt Prime Coat, Emulsified Asphalt Tack Coat, Pulverize Asphalt, Cement Treat, Sawcutting, Survey, Marking, Marking Removal, Reflective Media, High-Density Polyethylene Pipe, Rip Rap, Type L-807 LED Wind Cone and Foundation, Electrical, Taxiway Edge Reflectors, LED Guidance Signs, LED Runway End Identifier Lights, and Construction Materials

Donat Galicz (510-809-3498 dgalicz@ocjones.com) and Jason Martin (510-809-3432 jmartin@ocjones.com) are the estimators on this project and are available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - [http://www.calbizfinance.org/cal\\_cert\\_biz\\_program.html](http://www.calbizfinance.org/cal_cert_biz_program.html). OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Greg Souder

## REQUEST FOR DBE/MBE/WBE SUBCONTRACTORS AND SUPPLIERS FOR:

**10038 SJC New Taxiway Victor Phase 1  
San Jose International Airport  
Cit of San Jose**

**BID DATE: March 3, 2022 @ 3:00 PM**

**We are soliciting quotes for (including but not limited to):** Trucking, Class 1 and Class 2 Offhaul, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Construction Survey and Staking, Emission Abatement Program, SWPPP, Lime and Cement Treated Subgrade, Carbon Dioxide Injection, Emulsified Asphalt Tack Coat, Airfield Marking, Storm Drain System, Inlet Apron, Seeding, Electrical, Taxiway Lighting, Concrete Pavement, Airport Safety & Security, Cold Milling, and Construction Materials

Greg Souder (510-809-3430 gsouder@ocjones.com) and Jean Sicard (510-809-3411 jsicard@ocjones.com) are the estimators on this project and are available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - [http://www.calbizfinance.org/cal\\_cert\\_biz\\_program.html](http://www.calbizfinance.org/cal_cert_biz_program.html). OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jean Sicard

## REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Widening bridges, ramps and roadway  
Hwy 205 San Joaquin County near Tracy  
Caltrans #10-1C3304**

**BID DATE: March 8, 2022 @ 2:00 PM**

**We are soliciting quotes for (including but not limited to):** Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Traffic Control System, Stationary Impact Attenuator Vehicle, Type III Barricade, Portable Radar Speed Feedback System, Portable Changeable Message Sign, Alternative Temporary Crash Cushion, SWPPP, Storm Water Annual Report, Temporary Fencing, Sweeping, Asbestos Compliance Plan, Treated Wood Waste, Contractor Supplied Biologist, Natural Resource Protection Plan, Bird and Bat Exclusion Devices, Clearing & Grubbing, Structure Excavation, Structure Backfill, Pervious Backfill Material, Lean Concrete Backfill, Imported Borrow, AC Dike, Tack Coat, Cold Plane AC, CIDH Concrete Piling, Prestressing Cast-In-Place Concrete, Structural Concrete, Drill & Bond Dowel, Precast Prestressed Concrete Box Girder, Joint Seal, Bar Reinforcing Steel, Headed Bar Reinforcement, Public Safety Plan, Prepare Concrete Bridge Deck Surface, Polyester Concrete Overlay, Core Concrete, Bridge Removal, Reinforced Concrete Pipe, Corrugated Steel Pipe Downdrain, Rock Slope Protection, Minor Concrete, Misc. Iron & Steel, Video Surveying & Inspection Vitriified Clay Sewer Pipe, Vibration Monitoring, Survey Monument, Fencing, Roadside Signs, Midwest Guardrail System, Vegetation Control Mat (Rubber), Guardrail Systems, Sewer Bypass System, Concrete Barrier, Striping & Marking, Maintain Existing Traffic Management System Elements During Construction, Lighting System, Ramp Metering System, Camera Systems, Fiber Optic Cable Systems, Modify Traffic Monitoring Systems, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - [http://www.calbizfinance.org/cal\\_cert\\_biz\\_program.html](http://www.calbizfinance.org/cal_cert_biz_program.html). OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

## SKANSKA

**Subcontractor/Supplier Bids/Proposals Requested  
Owner: California Department of Transportation  
Caltrans Contract Number: 12-OJ34U4  
Revised Proposal Due Date: March 3, 2022 - 2:00 PM  
DBE 24%**

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors, material suppliers, service consultants, and vendors, as well as certified DBE firms related to the scopes of work below for the

**CONSTRUCTION ON STATE HIGHWAY IN ORANGE COUNTY IN IRVINE, SANTA ANA, AND TUSTIN  
ON ROUTE 5 AT NEWPORT AVENUE UNDERCROSSING AND ON ROUTE 55 FROM 0.4 MILE NORTH OF  
ROUTE 55/405 SEPARATION TO 0.1 MILE SOUTH OF ROUTE 5/55 SEPARATION  
In District 12 On Route 5, 55  
12-Ora-5, 55-29.6, R6.4/10.3**

Plans & Specs can be accessed and download online at: Caltrans Office of Engineer  
<http://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php>

And on Building Connected at  
<https://app.buildingconnected.com/projects/61bbbe156f3d3600c752691d/info>

**Requested scopes include, but are not limited to, the following and should be based on Contract and its amendments:** Aggregates, Bridge Bearing Pads, BMP Materials, Geotextiles, Joint Seal Material, Miscellaneous Metals, PCC Dowel & Tie Bars, Tie Bars, PCC Materials, Precast Concrete Girders, Pipe Materials, RCP Pipe, Ready Mix Concrete, Formliner, Traffic Control Materials, Asphalt Paving, AC Dike, Construction Area Signs, CIDH piles, Clearing & Grubbing, Concrete Barrier - Bridge, Concrete Barrier - Roadway, Cold Plane Asphalt Paving, Concrete Ditch, Minor Concrete Flatwork, Furnish and Place Polyester Concrete, Demolition & Removals, Drill & Bond Dowel, Driven Pile, Erosion Control, Electrical, Fencing & Railing, Guardrail, Grind Existing PCC, Ground Anchors & Structural Concrete, Landscape & Irrigation, Masonry Soundwall, Minor Structures, Overhead Signs, PCC Paving, F&E Precast Girders, Noise & Vibration Monitoring, Pre / Post Construction Survey, Quality Control, Reinforcing Steel, Roadside Signs, Rock Slope Protection, Saw & Seal Concrete, Striping, Treated Wood Waste, Underground, Concrete Pump, Sweeping, Trucking, and Water Truck.

**Requirements:** Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on all quotes submitted.

**Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer  
EEO/AA/Vet/Disability Employer  
Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509  
Phone: (951) 684-5360, Fax: (951) 788-2449  
Lead Estimator: Jeanine Soriano • Email: [bids.socal@skanska.com](mailto:bids.socal@skanska.com)**

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# CALIFORNIA SUB-BID REQUEST ADS

## SKANSKA

**Subcontractor/Supplier Bids/Proposals Requested**  
**Owner: California Department of Transportation**  
**Caltrans Contract No. 11-430514**  
**Due Date: March 16, 2022 2:00 PM**  
**DBE-20%**

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE firms for this project.

**Route 15 Pavement Reconstruction, Escondido, CA**

Plans and Specifications are available through registering on our plan site at:  
<https://app.buildingconnected.com/projects/61f9a9a5d6b35100ad42bf9a/bid-packages>

**Requested scopes include, but are not limited to the following and should be based on the Contract and its amendments:** Lead Compliance Plan, Traffic Control System, Develop Water Supply, Construction Area Signs, Temporary K-Rail & Crash Cushion Module, Storm Water Pollution Prevention Plan, Rain Event Action Plan, Storm Water Sampling & Analysis, Various Temporary Erosion Control Measures, Clearing and Grubbing, Dust Palliative, Earthwork and Grading, Off Haul and Disposal of Dirt, Roadside Clearing, Landscape Planting & Irrigation & Maintenance, Import Top Soil, Remove Concrete (Miscellaneous), Asphalt Concrete Milling, Temporary Drainage Inlet Protection, New Catch Basin and Storm Drain System, PVC & RCP Pipe, Precast Catch Basin & Manholes, RSP, Hot Mix Asphalt (Type A) and Rubberized (HMA), Aggregate Base & Subbase (CL2, CL4 & CL5), AC Dike, Joint Plain Concrete Pavement, Concrete Approach Slabs & Structures, Minor Concrete Various Items, Signs & Posts, Striping & Marking, Lighting & Signal System. Fiber Optic System, Camera Systems, Modify Signals, Modify Ramps, Census Systems, Tubular Rails and Steel Barrier Railing, Rebar, Joint Seal, Water Line System & Relocation, Concrete Barriers.

**Subcontracting Requirements:** Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Skanska will assist qualified subcontractors, vendors, and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE firm, please provide your certification letter with your proposal. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

**Skanska's insurance requirements** are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. All Contractors and Subcontractors must register with the DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on all quotes submitted. In addition, include a signed Form 4500-3 (DBE Subcontractor Performance Form) with your bid.

**Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer**  
**EEO/AA/Vet/Disability Employer**  
 Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509  
 Phone: (951) 684-5360  
 Lead Estimator: Ken Epps • Email: [bids.social@skanska.com](mailto:bids.social@skanska.com)

## SKANSKA

**Subcontractor/Supplier Bids/Proposals Requested**  
**Owner: City of San Diego**  
**Contract No. K-22-1797-DBB-3-A**  
**Revised Due Date: March 8, 2022 - 2:00 PM**  
**MBE/WBE/DBE 9% Participation**

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE firms for this project.

**Pure Water Program (PWP) Morena Conveyance South & Middle and Morena Conveyance Bike Lanes (BL)**

Plans and Specifications are available through registering on our plan site at:  
<https://app.buildingconnected.com/projects/61817bad845c1a00c335d399/bid-packages>

**Requested scopes include, but are not limited to the following and should be based on the Contract and its amendments:** Hazardous material disposal, bar reinforcing steel, ready mix concrete, signage, waterproofing, welding, aggregates, HMA paving, erosion control, striping, electrical, mechanical systems, traffic control materials, concrete pumping, and trucking, minor concrete, CCTV, Video Recording, ground penetrating radar, potholing, SWPPP, cathodic protection, dewatering, slurry seal, concrete paving, CML pipe, PVC pipe, waterline, sewer line, cold mill asphalt, water truck and street sweeping.

**Subcontracting Requirements:** Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Skanska will assist qualified subcontractors, vendors, and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE firm, please provide your certification letter with your proposal. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

**Skanska's insurance requirements** are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. All Contractors and Subcontractors must register with the DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on all quotes submitted. In addition, include a signed Form 4500-3 (DBE Subcontractor Performance Form) with your bid.

**Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer**  
**EEO/AA/Vet/Disability Employer**  
 Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509  
 Phone: (951) 684-5360  
 Lead Estimator: Joe Sidor • Email: [bids.social@skanska.com](mailto:bids.social@skanska.com)

## SKANSKA

**Subcontractor/Supplier Bids/Proposals Requested**  
**Owner: California Department of Transportation - Caltrans Contract No. 07-307104**  
**Due Date: March 1, 2022 2:00 PM**  
**DVBE-Participation**

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors, material suppliers, service consultants, and vendors as well as certified DVBE firms related to the scopes of work below for the

**CONSTRUCTION ON STATE HIGHWAY IN LOS ANGELES COUNTY IN AND NEAR AGOURA HILLS FROM 0.1 MILE WEST OF LIBERTY CANYON ROAD UNDERCROSSING TO 0.6 MILE EAST OF PALO COMADO OVERCROSSING**

Plans and Specifications can be accessed and downloaded online at the Caltrans website at  
<http://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=07-307104>

And on BuildingConnected at  
<https://app.buildingconnected.com/projects/61f71f15b85bee00cc7bfc83/info>

**Requested scopes include, but are not limited to the following and should be based on the Contract and its amendments:** Aggregates, Bridge Bearing Pads, BMP Materials, Geosynthetic Reinforcement, Miscellaneous Metals, Precast Concrete Girders, Pipe Materials, Ready Mix Concrete, Formliner, Traffic Control Materials, Asphalt Paving, AC Dike, Construction Area Signs, Clearing & Grubbing, Concrete Barrier (Bridge), Concrete Barrier (Roadway), Concrete Ditch, Minor Concrete Flatwork, Erosion Control, Electrical, Fencing & Railing, Guardrail, Landscape & Irrigation, Minor Structures, F&E Precast Girders, Reinforcing Steel, Roadside Signs, Striping, Waterproofing, Concrete Pump, Sweeping, Trucking, and Water Truck.

**Subcontracting Requirements:** Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. All interested subcontractors, please indicate all lower tier DVBE participation offered on your quotation as it will be evaluated with your price. Skanska will assist qualified subcontractors, vendors, and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DVBE firm, please provide your certification letter with your proposal. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

**Skanska's insurance requirements** are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. All Contractors and Subcontractors must register with the DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on all quotes submitted. In addition, include a signed Form 4500-3 (DBE Subcontractor Performance Form) with your bid.

**Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer**  
**EEO/AA/Vet/Disability Employer**  
 Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509  
 Phone: (951) 684-5360 • Lead Estimator: Jeanine Soriano • Email: [bids.social@skanska.com](mailto:bids.social@skanska.com)

## Mayor London Breed Announces \$2.3 Million Loan Forgiveness to Black-Owned and Black-Serving Businesses in San Francisco

Continued from page 1

small businesses. The purpose of the fund was to help stabilize San Francisco's Black-owned and Black-serving small businesses by meeting urgent capital needs brought on by sudden revenue loss from business disruption resulting from COVID-19. The program offered zero interest loans of up to \$50,000 for qualifying businesses.

"As a recipient of the African American Revolving Loan Fund, I was grateful then and am even more thankful and grateful now that my business was picked for full loan forgiveness as of Tuesday, February the 1st. It brought me to tears; what a blessing," said Bridget Miller, owner of Diamond Hair Studio in the Ingleside District.

"I couldn't believe the news when I heard it, and words can't express how grateful I am for the Donor's generosity. COVID-19 has had a huge impact on my beauty salon and the African American Revolving Loan Fund has helped pave a path towards recovery," said Cheree Scarborough, Phenix Hair Designs. "I want to thank Mayor London Breed, the Foundation, and City Partners for creating programs like this."

"This forgiveness means a lot as someone that grew up in San Francisco. Now that the barber-

shop is redone, I have a nice place for my customers to relax. It is hard to put into words what this means. Some of my customers have been coming here since the 90s. As a Black man to own a business it means a lot when people ask me where I work and I tell them I am self-employed, and they are surprised to hear I own my shop," said Lloyd Lacy Jr., owner of Lacy's Barber Shop. "When I got the call, I was shocked. I couldn't believe it. If I could hug the Mayor I would. If it wasn't for the help I received, I wouldn't have been able to get my shop together with new floors, chairs, and windows."

Mayor Breed and the Office of Economic and Workforce Development designed small business relief programs with equity at their center. Since the beginning of the pandemic, San Francisco has invested over \$63 million in grants and loans to support more than 3,000 small businesses. The investments reflect the City's commitment to ensuring a more equitable recovery and inclusive future economy. For more information about the City's financial relief and assistance efforts to date, please visit [www.oewd.org](http://www.oewd.org)

**SOURCE:** <https://sfmayor.org/article/mayor-london-breed-announces-23-million-loan-forgiveness-black-owned-and-black-serving>



## PUBLIC LEGAL NOTICE ADVERTISEMENTS



### CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

#### Sourcing Event ID No.: 000006110 ZSFG BUILDING 5 REHABILITATION DEPARTMENT RELOCATION - PHASE 3 (PW ZSFG BLDG 5 REHAB DEPT P3)

Bids shall be submitted online via ShareFile until **2:30:00 p.m. on March 2, 2022**, after which the bid opening will be conducted live online via Microsoft Teams. Contract Administration will email the Microsoft Teams meeting information to all Plan Holders approximately 24 hours prior to Bid opening. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at <https://bsm.sfdpw.org/ContractAdmin/Login.aspx>. Please visit the Contracts, Bids and Payments webpage at <https://bidopportunities.apps.sfdpw.org> for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

**Scope of Work:** This project is located at the Zuckerberg San Francisco General Hospital & Trauma Center (ZSFG), Building 5, at 1001 Potrero Avenue, San Francisco, California. This project is permitted under HCAI (Department of Health Care Access and Information), formerly known as OSHPD (Office of Statewide Health Planning and Development). The Work consists entirely of interior renovation and is principally located on the 3rd floor of Building 5. This interior renovation involves building a new Urology Clinic, a new waste holding room & storage closet, and new staff toilet rooms in Wards 3A and 3C. The Work includes but is not limited to the construction of new partition walls, finished ceilings, flooring, lighting, electrical, HVAC and plumbing.

The time allowed for completion is 490 consecutive calendar days. The estimated construction cost is ap-

proximately \$2,859,923. For more information, contact the Project Manager Christine Tang by phone: (415) 513-3328 or email: [christine.tang@sfdpw.org](mailto:christine.tang@sfdpw.org).

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for Partnering Level 2. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits contracting in states with laws that allow discrimination. The City is prohibited from entering into any Contract with a Contractor that has its United States headquarters in a state on the Covered State List or where any or all of the work on the contract will be performed in any of those states on the Covered State List. Administrative Code Chapter 12X and a list of states on the Covered State List can be found at: <http://sfgsa.org/chapter-12x-anti-lgbt-state-ban-list>.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the

potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is **20%**. Call Selormey Dzikunu at (628) 271-2094 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid meeting and project site walk is scheduled for **Friday, February 18, 2022 at 9:00 a.m. at the Building 40, 4th Floor Main Conference Room (Room 4402)** located at Zuckerberg San Francisco General Hospital and Trauma Center (ZSFG), 1001 Potrero Avenue, San Francisco. Building 40 can be accessed via Building 9, which is located at the corner of Utah Street and 23rd Street. In order to attend the pre-bid meeting, ALL attendees must be fully vaccinated against COVID-19. **THERE ARE NO EXCEPTIONS TO THIS VACCINATION REQUIREMENT.** All attendees must be prepared to show proof of COVID-19 vaccination at the pre-bid meeting. A Well-Fitted Mask is required to be worn at all times. ZSFG is considered a High-Risk Setting. For more information regarding COVID-19 requirements, see San Francisco Health Order C19-07y (updated January 26, 2022) at <https://www.sfdph.org/dph/alerts/coronavirus-healthorders.asp>.

For information on the City's Contractor Development Program, call (415) 986-3999 or email [cdp@imwis.com](mailto:cdp@imwis.com).

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

**Class "B"** license is required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of Threshold is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information. Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

2/24/22

CNS-3558293#  
SMALL BUSINESS EXCHANGE



## BUSINESS TOOLKIT

# 15 Tips to Win More Construction Bids in 2022

[ Article originally appeared in [www.iambuilders.com](http://www.iambuilders.com) ]

By Daniel Quindemil,

My name is Daniel Quindemil and I'm the founder of I Am Builders. We're a construction sales and consulting firm for contractors nationwide.

We've been able to compile a list of 15 things that if you can just implement half of these things, you're going to start seeing your bid ratio and your percentages go up almost instantly. Do you want to learn how to win more construction bids? Thousands of contractors are using these brand new tactics to take their company to the next level. Here's exactly how you can join them and start exploding your business.

### 1. Lead Generation Services

Tip number one is to use construction lead generation services. Great lead generation services, such as ConstructConnect and the Blue Book, help to connect the general contractors with the sub-contractors.

It also connects the general contractors with developers and architects that are looking for people to bid their job.

Let's say you're the owner that is searching for GCs and looking to post your job. The research-

ers doing your lead generation are going to find out about permits and things like that.

With that being said, using lead generation services is the best way to get wind of active projects right now so you can start bidding them.

### 2. Visiting Potential Clients

Tip number two is to invest your time in visiting potential clients. This is going to get your foot in the door, especially when dealing with new clients.

One of the things I always say is "Go on Google, search, and find out who are the general contractors, architects, and property managers. I drafted an article a year ago, 27 Ways You Get More Construction Jobs in 2021, and it is a list that I compiled consisting of 27 different ways and different types of clients that you can go after that will teach you how to get a construction job.

For example, if you're a subcontractor, most subs think they're limited to general contractors. Well, guess what? You can actually go to property managers. You can even go to universities and malls and become preferred contractors.

Whenever they have to paint, repaint, or patch something, you're the one that comes to save the day. Though they might be small contracts and small deals, getting them consistently will get you a lot of money.

If you're a GC, you can go to realtors. Realtors are a really good source for getting construction jobs because you get your foot in the door in the beginning stages of the construction process.

### 3. Call Everyone on Your List

The next tip we're going to talk about is to call everyone on your list. The best leads you can possibly get are people that you've worked for before, previous clients, people that you've bid before, and people that you've networked before because they know who you are already especially when it comes to your construction business.

Everybody tends to forget that we are in the people business.

This business consists of two important things:

- People
- Sales

When you're dealing with multi-million-dollar contracts or multi hundred-thousand-dollar contracts, you're going to hire people you know, that you trust, and that you can have the confidence that they're going to do the work.

You're not going to just hire somebody you do not know to bid a job for you. If you've talked to them before, if you've networked with them

before, or if you've done a project for them before, call them.

Make a list of people you have had done business with before and start emailing and calling people. You're going to see some quick opportunities for business once you do this.

### 4. Estimate as Many Projects as You Can

Tip number four is to estimate as many projects as you can, as fast as you can. We are in a numbers game, regardless if you're in residential or commercial construction.

**Pro Tip: The more bids you put out there, the higher your percentages are.**

Let's say my closing rate is 20%. It's a good closing rate, but I'm only bidding five jobs. I'm maybe going to land one job once a month.

On the contrary, let's say I'm doing five jobs a month, but my closing rate is 10% and I'm not good at closing because I'm so busy during the day that I don't do follow up with my bids.

If I were to do 60 bids in that month with a 10% closing rate, I'm going to win six jobs, which is 10% of 60. Do you see the difference? My closing rate might be less, but by sheer volume and force, I'm going to win it.

Continued on page 9





## PUBLIC LEGAL NOTICE ADVERTISEMENTS



### GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

#### NOTICE TO CONTRACTORS NOTICE IS HEREBY GIVEN

that sealed bids will be received by the Office of the Secretary of the District, Golden Gate Bridge, Highway and Transportation District (District) either by U.S. Postal Service addressed to its mailing address, P.O. Box 29000, Presidio Station, San Francisco, CA 94129-0601, or by courier or personal delivery to its office at the Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, on Tuesday, March 1, 2022, by 2:00 p.m., Pacific Standard Time, at which time bids will be publicly opened and read in the Board Room of said building for the following:

**CONTRACT NO. 2021-BT-075**  
**SANTA ROSA Bus Facility**  
**RESURFACING PROJECT**  
**CITY OF SANTA ROSA,**  
**COUNTY OF SONOMA, CALIFORNIA**

This public works project consists of, in general, resurfacing and striping the existing bus and park and ride parking lots and related work items at the District's Santa Rosa Bus Facility located at 3225 Industrial Drive, Santa Rosa, CA 95403.

The Santa Rosa Bus Facility operates daily bus transit services. To minimize impacts to the District's Bus operations, the work must be staged. Night time and weekend work hours may be required.

A pre-bid conference will be held on, February 15, 2022, at 10:00 a.m., Pacific Time, at the Santa Rosa Bus Facility Dispatcher Building, 3225 Industrial Drive, Santa Rosa, CA. A job walk through will be conducted immediately after the meeting. While this conference is not mandatory, the District highly recommends you attend. Due to the COVID-19 virus, all participants who attend the meeting must wear a face covering, must practice social distancing, and must follow the applicable Sonoma County Health Orders regarding the coronavirus.

Bidders bidding as the prime contractor shall possess a valid State of California Class A, General Engineering Contractor's License with a minimum experience of three (3) similar projects with public agencies in the past five (5) years at the time of Contract award. Contractor's employees performing excavation work, including trench-

ing and fence post hole work, must have HAZWOPER certification. All subcontractors, if any, shall be properly licensed by the State of California to perform specialized trades and shall have a minimum experience of three (3) similar projects with public agencies in the past five (5) years at the time of Contract award. Pursuant to Section 4104, each Bid Proposal must include the name and location of the place of business of each subcontractor who shall perform work or service, or install work for the prime contractor in excess of one-half of one percent (1/2 of 1%) of the bid price.

Bids must be accompanied by a deposit either in the form of cash, a certified or cashier's check, or Bidder's Bond, as described in the Contract Documents, which shall be applied to damages sustained by the District if the successful Bidder fails or refuses to enter into a contract awarded to it.

Bids shall be submitted on the District's Proposal Forms, including all attachments, in a sealed envelope and plainly marked with Bidder's name, and contract name and number.

The District reserves the right to reject any and all bids or to waive any irregularities or informalities in any bid or in the bidding procedure. No Bidder may withdraw its bid for a period of ninety (90) days after the date of opening bids. Within two (2) working days of bid opening, a summary of Bidders' quotes will be available at the District's Procurement Portal website. To review the bid results, go to the District's Procurement Portal website:

<https://ggbhtd.bonfirehub.com>

and look for Contract No. 2021-BT-075. Each Bidder will be notified of award, if award is made.

The successful Bidder shall furnish a Performance Bond and a Payment Bond in amounts equal to one hundred percent (100%) of the total price of the Contract. Pursuant to Public Contract Code Section 22300, the successful Bidder may submit certain securities in lieu of the District withholding funds from progress payments (retention) during the Project.

The District hereby notifies all Bidders that it is the policy of the District to ensure nondiscrimination on the basis of race, color, national origin, or sex in the award and administration of contracts.

Bidders are strongly encouraged to obtain Disadvantaged and Small Business Enterprise (DBE/SBE) participation on this Project. **DISADVANTAGED BUSINESS ENTERPRISES (DBEs) ARE, BY DEFINITION, CONSIDERED TO BE SBEs, AND ARE COVERED BY THE REFERENCES TO SBEs IN THIS DOCUMENT.** In order to achieve such participation, the District has de-

veloped procedures to remove barriers to DBE participation in the bidding and award process and to assist DBEs to develop and compete successfully outside of the DBE Program. These procedures include the establishment of a SBE Element of the District's Diversity Program for Contracts. The District has evaluated subcontracting opportunities for this Contract and determined that such opportunities exist and has established an SBE goal of 24%. Bidders must meet the contract-specific SBE goal or demonstrate good faith efforts to do so. Bidders are encouraged to attend the pre-bid meeting to better understand the applicable DBE/SBE requirements. For DBE/SBE assistance, contact Artemis Davenport, DBE Program Administrator, at (415) 257-4581.

Contractor and all lower-tier subcontractors and suppliers performing covered work shall be required to submit certified payroll and labor compliance documentation to the District electronically using LCP Tracker software.

This Contract is subject to financial assistance from the U.S. Department of Transportation. Bidders will be required to certify that they have not been suspended or debarred from participation in federally funded contracts. Bidders must also disclose lobbying activities. Full compliance with all applicable Safety and Health Standards, DBE/SBE requirements, Equal Employment Opportunity, and Americans with Disabilities Act laws and regulations will be required of the successful Bidder.

Due to the financial assistance from the U.S. Department of Transportation, this Contract is also subject to Buy America compliance. Bidders will be required to submit an executed Buy America Certificate (found in the Proposal section). With regard to meeting the Buy America requirements, Bidders' attention is directed to the FTA's Dear Colleague letter dated February, 17, 2011. In light of the FTA's advice contained therein, with regard to the granting of Buy America waivers, the District will not award a contract to a Bidder that does not certify compliance with the Buy America requirements on the "Buy America Certificate" included in the Proposal.

This is a federally funded Public Works Contract. As a result, Contractors and subcontractors must be registered with the Department of Industrial Relations (DIR) pursuant to Labor Code Section 1725.5, at the time of contract award. (See Labor Code Section 1771.1(a)). This Contract is subject to monitoring and enforcement by the DIR pursuant to Labor Code Section 1771.4.

In accordance with Section 1720 et seq. of the Labor Code, the general prevailing wage rates, as established by the Director of the California Department of Industrial Relations, will apply to this Contract. Information about prevailing wage rates for this Project is set forth in the Special Provisions. The prevailing wage rates established

by the California Department of Industrial Relations are available at <http://www.dir.ca.gov/DLSR/PWD>. Hard copies can be viewed at the District's Engineering Office or requested by mail, addressed to: Prevailing Wage Unit, Division of Labor Statistics and Research, Department of Industrial Relations, P.O. Box 420603, San Francisco, CA 94142.

Bid documents are available at no charge on the District's Procurement Portal at <https://ggbhtd.bonfirehub.com>. In order to download and respond to posted solicitations, Bidders are required to register on the District's Procurement Portal. Once registered the documents may be downloaded. Click on the "Open Public Opportunities" page, click View Opportunity next to the desired project.

Bid Documents are also available for a non-refundable purchase price of fifty dollars (\$50) for a set of hard copies. Make checks payable to the Golden Gate Bridge, Highway and Transportation District and send it to the address below:

Engineering Department  
Golden Gate Bridge, Highway  
and Transportation District  
P.O. Box 29000, Presidio Station  
San Francisco, CA 94129-0601

Any revision to the Bid Documents will be made by a written addendum and be available on the District's Procurement Portal for download at no charge. Such addendum will become a part of the Bid Documents and be binding on all Bidders. Bidder's receipt of the addendum shall be acknowledged and so noted by each Bidder in the space provided on the Proposal Form. It is the responsibility of Bidder to check the District's Procurement Portal website for any Addenda that may be issued relative to this Contract.

Questions regarding technical information and clarifications shall be submitted in the District's Procurement Portal by clicking on the Opportunity Q & A tab of the message section of the project page. Such submissions shall be sent no later than eight calendar days before bid opening. Note that only written clarifications issued by the District are binding on the District. The District will post all pre-bid questions and the District's responses on the District's Procurement Portal website under Reference Number 2021-BT-075. Bidders are encouraged to check the procurement portal website regularly.

/s/ Ewa Z. Bauer-Furbush, P.E., District Engineer  
Dated at San Francisco, this 1st day of February 2022

2/10, 2/17, 2/24/22

CNS-3553040#  
SMALL BUSINESS EXCHANGE

## 15 Tips to Win More Construction Bids in 2022

### Continued from page 8

All these tips are going to improve your close ratio. But by doing what we just talked about will allow you to start winning more bids right away.

The way that you are going to be able to perform all of these estimates for projects that you are bidding is if you hire a company like I AM Builders to perform the construction takeoff for each project.

It's just a numbers game.

#### 5. Follow-Up

Tip number five is to invest time in following up with your clients. The biggest mistake a lot of contractors make is they'll spend the time to bid the job, they'll find the client, but once they submit the bid, they just wait.

They say, "I'm going to wait on the architect" or "I'm going to wait on the GC to call me. I don't want to sound desperate." Hey, guess what? The people that win the bids are the ones that call and follow up.

I've had contractors call me before and say, "Hey, I know I talked to you two days ago, but

is there any progress or update?" Those guys give me the sense that they don't have any work.

But the guys that will call me and say, "Hey, I'm trying to plan my schedule two months in advance, and I have a lot of work coming up. I just need to see where you guys are projects-wise to see if it's going to take three, four, five, or six months till the next project. I just want to do a follow-up."

If you could follow up every couple of weeks, that's going to get you better chances of winning the bids right away.

#### 6. Find Out Who Else Is Bidding the Same Job

Tip number six is to find out who else is bidding the same job. If you are a subcontractor, this is a requirement.

Let's say you're bidding, and there are three or four other GCs bidding the same job. If your GC doesn't win, you're immediately knocked out of the running because some GC that doesn't even know you won the job and has his own contacts for subs.

What you do is you call the architect or the owner and say, "We're a painting contractor and we're interested in bidding on this job because we're doing it for someone else. Can we be part of the part of your company?" Most of the time, they're going to say yes.

If there are three GCs, your chances are going to be 300% higher to win the job than if you didn't do that.

If you are a general contractor, you want to find out who your competition is. If your competition is someone that's just going to lowball the job and try to undercut to win, maybe you shouldn't bid that job.

If you know that you're not a huge GC, have low overhead, and your competitor are these big corporation general contractors, then you probably want to bid in this scenario because you're probably going to be cheaper than them.

You're going to win the bid just by your number. Not a big fan of being the low bidder, but sometimes it's very attractive to get your foot in the door when your prices is really low.

#### 7. Invest Time with Those Involved in the Project

Tip number seven is to invest time and become friends with the project managers and the estimators. I call this getting behind enemy lines.

Before I started the company, I was a senior project manager at a commercial construction company. We would go visit clients all the time. We used to invest time in meeting the estimators and the project managers. This became a regular thing that we would do, so we would implement it in our schedules to meet with them at least once a week.

One of the things that I always found out was they were willing to give us all this inside information that a phone call wouldn't do.

I remember this company called RCC, which was one of the companies we would go visit.

Visit the link below for the full article:

<https://www.iambuilders.com/articles/15-tips-to-win-more-construction-bids-in-2022/>



# FICTITIOUS BUSINESS NAME STATEMENT

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396277

Fictitious Business Name(s):  
**Cecilia Lin Tutoring**  
Address  
**426 Sweeny Street**  
**San Francisco, CA 94134**  
Full Name of Registrant #1  
**Cecilia Lin**  
Address of Registrant #1  
**426 Sweeny Street**  
**San Francisco, CA 94134**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-09-2022**

Signed: **Cecilia Lin**

This statement was filed with the County Clerk of San Francisco County on **02-09-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**02-09-2022**

**02/17/22 + 02/24/22 + 03/03/22 + 03/10/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396148

Fictitious Business Name(s):  
**Crump Studios**  
Address  
**240 Lombard Street, Unit 932**  
**San Francisco, CA 94111**  
Full Name of Registrant #1  
**Nicholas Adam Crump**  
Address of Registrant #1  
**240 Lombard Street, Unit 932**  
**San Francisco, CA 94111**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-30-2022**

Signed: **Nicholas A. Crump**

This statement was filed with the County Clerk of San Francisco County on **01-31-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**01-21-2022**

**02/03/22 + 02/10/22 + 02/17/22 + 02/24/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396140

Fictitious Business Name(s):  
**Eppraisal**  
Address  
**2400 Divisadero Street**  
**San Francisco, CA 94115**  
Full Name of Registrant #1  
**the Hullabaloo (CA)**  
Address of Registrant #1  
**2400 Divisadero Street**  
**San Francisco, CA 94115**

This business is conducted by **A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Deirdre Scott**

This statement was filed with the County Clerk of San Francisco County on **01-28-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**01-28-2022**

**02/17/22 + 02/24/22 + 03/03/22 + 03/10/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396298

Fictitious Business Name(s):  
**Essa Eyewear**  
Address  
**745 Portola Drive, San Francisco, CA 94127**  
Full Name of Registrant #1  
**Lilo LLC (CA)**  
Address of Registrant #1  
**745 Portola Drive, San Francisco, CA 94127**

This business is conducted by **A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-11-2022**

Signed: **Lisa Li**

This statement was filed with the County Clerk of San Francisco County on **02-11-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**02-11-2022**

**02/17/22 + 02/24/22 + 03/03/22 + 03/10/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396182

Fictitious Business Name(s):  
**Evolving with Maryam**  
Address  
**1517 Pershing Dr., Apt #D**  
**San Francisco, CA 94129**  
Full Name of Registrant #1  
**Maryam Abolfathi**  
Address of Registrant #1  
**1517 Pershing Dr., Apt #D**  
**San Francisco, CA 94129**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-27-2022**

Signed: **Maryam Abolfathi**

This statement was filed with the County Clerk of San Francisco County on **02-02-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Nadonza**  
**Deputy County Clerk**  
**02-02-2022**

**02/03/22 + 02/10/22 + 02/17/22 + 02/24/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396162

Fictitious Business Name(s):  
**Little Bananas Daycare**  
Address  
**2511 45th Avenue, San Francisco, CA 94116**  
Full Name of Registrant #1  
**Genesis Ng Du**  
Address of Registrant #1  
**2511 45th Avenue, San Francisco, CA 94116**  
Full Name of Registrant #1  
**Eric Ng Du**  
Address of Registrant #1  
**2511 45th Avenue, San Francisco, CA 94116**

This business is conducted by **A Married Couple**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-31-2018**

Signed: **Genesis Ng Du**

This statement was filed with the County Clerk of San Francisco County on **01-21-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**02-01-2022**

**02/10/22 + 02/17/22 + 02/24/22 + 03/03/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396173

Fictitious Business Name(s):  
**Realty Connect**  
Address  
**18 Bartol Street, Suite 300**  
**San Francisco, CA 94133**  
Full Name of Registrant #1  
**Referral Solutions, Inc. (VA)**  
Address of Registrant #1  
**415 Lilys Way**  
**Winchester, VA 22602**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Dana Jensen**

This statement was filed with the County Clerk of San Francisco County on **02-02-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**02-02-2022**

**02/03/22 + 02/10/22 + 02/17/22 + 02/24/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396294

Fictitious Business Name(s):  
**RHOME Vintage Jewelry**  
Address  
**680 Mission Street, Apt. 37D**  
**San Francisco, CA 94105**  
Full Name of Registrant #1  
**Danielle Dixon**  
Address of Registrant #1  
**680 Mission Street, Apt. 37D**  
**San Francisco, CA 94105**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2022**

Signed: **Danielle Dixon**

This statement was filed with the County Clerk of San Francisco County on **02-10-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**02-10-2022**

**02/17/22 + 02/24/22 + 03/03/22 + 03/10/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396273

Fictitious Business Name(s):  
**1. ServiceMaster Recovery Management**  
**2. ServiceMaster Restoration Services**  
**3. Nexgen Services**  
Address  
**5451 Industrial Way**  
**Benicia, CA 94510**  
Full Name of Registrant #1  
**Sharjo, Inc., a California corporation**  
Address of Registrant #1  
**5451 Industrial Way**  
**Benicia, CA 94510**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-28-2013**

Signed: **Charles Hoage**

This statement was filed with the County Clerk of San Francisco County on **02-08-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**02-08-2022**

**02/24/22 + 03/03/22 + 03/10/22 + 03/17/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396348

Fictitious Business Name(s):  
**Small Architect**  
Address  
**77 Van Ness Avenue Suite 101 #1165**  
**San Francisco, CA 94102**  
Full Name of Registrant #1  
**Jonathan Bradley Architect Inc. (CA)**  
Address of Registrant #1  
**602 De Haro Street, Ssan Francisco, CA 94107**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-17-2022**

Signed: **Jonathan Bradley**

This statement was filed with the County Clerk of San Francisco County on **02-17-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**02-17-2022**

**02/24/22 + 03/03/22 + 03/10/22 + 03/17/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396348

Fictitious Business Name(s):  
**Studio H2 Landscape Architecture**  
Address  
**215 7th Avenue Apt 2, San Francisco, CA 94118**  
Full Name of Registrant #1  
**Hsiaochien Chuang**  
Address of Registrant #1  
**215 7th Avenue Apt 2, San Francisco, CA 94118**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-21-2022**

Signed: **Hsiaochien Chuang**

This statement was filed with the County Clerk of San Francisco County on **02-15-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**02-15-2022**

**02/24/22 + 03/03/22 + 03/10/22 + 03/17/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396015

Fictitious Business Name(s):  
**Sybarite Luxury Realty**  
Address  
**891 Beach Street, San Francisco, CA 94109**  
Full Name of Registrant #1  
**Sybante Investments (CA)**  
Address of Registrant #1  
**3445 Ralston Avenue, Hillsborough, CA 94010**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-14-2022**

Signed: **Phil Chen**

This statement was filed with the County Clerk of San Francisco County on **01-14-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Nadonza**  
**Deputy County Clerk**  
**01-14-2022**

**02/03/22 + 02/10/22 + 02/17/22 + 02/24/22**

## FICTITIOUS BUSINESS NAME STATEMENTS

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396111

Fictitious Business Name(s):  
**Be Bright**  
Address  
**1045 Bush Street  
Pacifica, CA 94109**  
Full Name of Registrant #1  
**Be Bright Studio LLC (CA)**  
Address of Registrant #1  
**1440 Linda Mar Blvd  
Pacifica, CA 94044**

This business is conducted by  
**A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-25-2002**

Signed: **Holly Bromaghim**

This statement was filed with the County Clerk of San Francisco County on **01-25-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon  
Deputy County Clerk  
01-25-2022**

**02/03/22 + 02/10/22 + 02/17/22 + 02/24/22**

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396074

Fictitious Business Name(s):  
**Valli Team**  
Address  
**891 Beach Street  
San Francisco, CA 94109**  
Full Name of Registrant #1  
**Ashwin Veeravalli**  
Address of Registrant #1  
**927 Foothill Drive  
San Jose, CA 95123**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2022**

Signed: **Ashwin Veeravalli**

This statement was filed with the County Clerk of San Francisco County on **01-21-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez  
Deputy County Clerk  
01-21-2022**

**02/03/22 + 02/10/22 + 02/17/22 + 02/24/22**

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396383

Fictitious Business Name(s):  
**Bottle Club Pub**  
Address  
**555 Geary Street  
San Francisco, CA 94102**  
Full Name of Registrant #1  
**Electrocelt Promotions Inc.**  
Address of Registrant #1  
**244 Kearny Street, Fl. 7  
San Francisco, CA 94108**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-02-2022**

Signed: **Brian Sheehy**

This statement was filed with the County Clerk of San Francisco County on **02-23-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim  
Deputy County Clerk  
02-23-2022**

**02/24/22 + 03/03/22 + 03/10/22 + 03/17/22**

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396371

Fictitious Business Name(s):  
**Andina**  
Address  
**46 Ramona Avenue  
San Francisco, CA 94103**  
Full Name of Registrant #1  
**Maria Victoria Lozano Cardenas**  
Address of Registrant #1  
**46 Ramona Avenue  
San Francisco, CA 94103**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Maria Victoria Lozano Cardenas**

This statement was filed with the County Clerk of San Francisco County on **02-22-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo  
Deputy County Clerk  
02-22-2022**

**02/24/22 + 03/03/22 + 03/10/22 + 03/17/22**

## CHANGE OF NAME ADVERTISEMENT

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR  
CHANGE OF NAME  
CASE NO. CNC 22-556893

PETITIONER OR ATTORNEY  
**Rose Marie Soto**  
**111 S Lake Merced Hls  
San Francisco, CA 94132**

TO ALL INTERESTED PERSONS:  
**Rose Marie Soto**  
for a decree changing names as follows:

- a. **Rose Marie Soto**
- b. **Starla Rose**
- c. **S. Rose Soto**
- d. **Starla R. Soto**
- e. **Starla Soto**  
changed to  
**Starla Rose**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING  
Date: **March 15, 2022** Time: **9:00 AM**  
Dept. **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,  
COUNTY OF SAN FRANCISCO**  
**400 MCALLISTER STREET  
SAN FRANCISCO, CA 94102**

**LAURA SIMMONS, Deputy Clerk  
DATED - January 31, 2022**

**02/03/22 + 02/10/22 + 02/17/22 + 02/24/22**



## CALIFORNIA SUB-BID REQUEST ADS

### W.A. Rasic Construction Company

Our firm is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), and Women Business Enterprise (WBE)

**City of San Diego  
Pure Water Program (PWP)  
Morena Conveyance South & Middle and Morena Conveyance Bike Lanes (BL)  
Bid No. K-22-1797-DBB-3-A  
Bid Date: March 8, 2022 @ 2:00 PM  
Engineer's Estimate: \$ 116 Million Outreach: DBE/ MBE/WBE  
Senior Estimators: Mark Setzer / Ben Sebat Phone: (562) 928-6111  
Email: msetzer@warasic.com & bsebat@warasic.com**

### W.A. Rasic is requesting bids for the following trades and/or material supplies:

Electrical including Fiber Optic Cable & Conduit, AC Cold Milling / Demolition, Asphalt Cap Paving & Crack Seal, Traffic Signals / Loop Detectors & Signal Modifications, Slurry Seal (Type 1,2,3), Minor Concrete, Pre-Construction Video, Temporary Highline, Sawcutting, Potholing, Compaction Grouting, Striping, Welding, Install 12", 30", & 48" Pipeline including Appurtenances, Furnish Steel & PVC Pipe, Furnish Valves & Appurtenances, Furnish Sand & Gravel, Furnish CSLM / PCC and Asphalt, Traffic Control Signs & Equipment, Cathodic Protection, Trucking, SWPPP Development, Dewatering (Hazardous & Non-hazardous), Contaminated Soils (Monitoring, Hauling & Disposal), Chlorination/De-Chlorination, Precast Concrete, Concrete Waterproofing, CCTV, Reinforcing Steel, Traffic Control Plans / Engineering, Equipment Rental, Shoring Equipment

Plans and Specifications are available at no cost to interested firms by either contacting W.A. Rasic Construction, downloading from the City of San Diego's Planet Bids Portal or by utilizing the following FTP link: [https://www.dropbox.com/sh/wn5vxfwfyq8ng0l/AA8GTIGAmP04wku1aBn\\_a61a?dl=0](https://www.dropbox.com/sh/wn5vxfwfyq8ng0l/AA8GTIGAmP04wku1aBn_a61a?dl=0)

W.A. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider each DBE, MBE, and WBE quotes, including those that are broken down into economically feasible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of DBE / MBE / WBE firms when a contract portion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A. Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontract agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 2.5%. W.A. Rasic is an equal opportunity employer and Union signatory Contractor.

## SUCCESS STORIES

### Manuel Guerrero, Hope Cafe and Creperie

[ Article originally appeared in <https://cameonetwork.org> ]

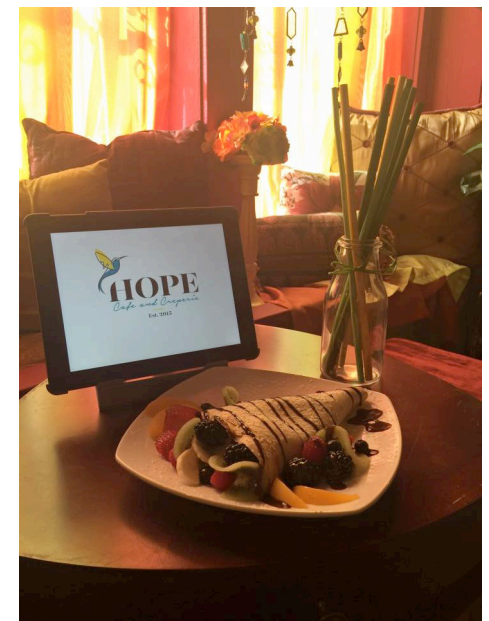
Manuel Guerrero grew up surrounded by a family of entrepreneurs. He embraced this spirit and chose to pursue his entrepreneurial passion through his love of food. After attending culinary school in Mexico where he focused on international cuisine, Manuel furthered his learning by completing a barista training program in Seattle, Washington.

Hope Cafe and Creperie, which he opened in Calexico, California, melds all of his experiences and interests. Manuel opened the doors to his cafe in 2015 and has a menu that focuses on French crepes and specialty espresso drinks.

Manuel received funding from Accion during the summer of 2016 through the Samuel Adams' Brewing the American Dream program. He used the funds to purchase additional equipment so Hope Cafe can keep up with the demands of its quickly growing clientele.

Hope Cafe has become a community gathering spot where customers can enjoy their delicious drinks and food and feel immersed in the artistic ambiance of the space. The cafe is in a repurposed house and each room is decorated with locally-themed art: Paris, Frida Kahlo, Hollywood, comic books, and hummingbirds.

Incorporating the work of local artists is only one way that Manuel supports entrepreneurs and the local economy. Hope Cafe also hosts 'Bazaar



Hope' each month, giving the opportunity to more than 25 entrepreneurs to sell their products and reach new customers.

"Supporting other business owners has been hugely rewarding for me," said Manuel. "My business has provided me with a powerful connection to other community members and this wouldn't have been possible without the support from Accion."

SOURCE: <https://cameonetwork.org/news/manuel-guerrero-hope-cafe-and-creperie/>



## OREGON STATE

# SAIF Partner Spotlight: How to help construction employees be resilient

[ Article originally appeared in  
[www.agc-oregon.org](http://www.agc-oregon.org) ]

### How to help construction employees be resilient

Employees who feel safe and are mentally well also perform better on the job and are less likely to get physically injured.

Grief. Disappointment. Exhaustion. These are just a few of the things your employees may be feeling these days.

Construction companies have an opportunity to support employees as they cope and build resilience.

Why is it important to have resilient employees? While the pandemic, worker shortage, and economy are today's issues, there will always be hardship. Resilient employees will be able to adjust and cope with whatever they encounter.

Employees who feel safe and are mentally well also perform better on the job and are less likely to get physically injured. In construction, many lives are lost to suicide and altered by depression and substance abuse. There is a heavy human cost, and a loss of economic strength as companies wrestle with absenteeism, presenteeism, and loss of productivity. Enhancing worker's resiliency can be one way employers can contribute to suicide prevention.

It's important to realize that being resilient doesn't mean we don't ever feel overwhelmed or experience struggle. It simply means we have the internal resources and abilities to adapt to stress and adversity.

### Psychological safety

Building employee resilience starts with a psychologically safe workplace. To gauge whether your workplace promotes psychological safety, ask yourself these questions:

- Do employees feel they belong?
- Are employees able to learn?
- Are employees encouraged to share ideas?
- Are employees encouraged to question the way things are done?

Workers who feel supported and psychologically safe are more productive and have lower risk of developing health issues, whether that be physical, emotional, or mental.

### Some best practices for construction

As an employer, you can make a difference. Here are some tips from Mandi Kime, safety services director for AGC of Washington, on best practices for the construction industry

- **Talk about it.** Help erase the stigma around mental health by bringing it up in meetings, toolbox talks, or company-wide communications. You can also put up posters and flyers related to mental well-being.

- **Foster a culture of wellbeing.** Ideas for building this type of culture could be fostering open communication between the worker and their supervisor to cultivate trust and honesty and setting clear expectations.
- **Develop your employee assistance program.** Does your health plan and employee assistance program have accessible and affordable options for employees? Do they know how and are they encouraged to access those benefits?
- **Offer mental health training.** Mental Health First Aid; Question, Persuade, Refer; and Living Works are examples.
- **Encourage employees to build their own resilience.** According to the Bounce Back Project, there are five pillars of resilience: self-awareness, mindfulness, relationships, purpose, and self-care. How can you encourage employees to take advantage of these areas?

Multiple surveys during the past 16 months have shown the impact of the pandemic and other world events on people's mental health. They are more stressed, anxious, and have higher rates of depression than before the pandemic. We can have a powerful protective effect by implementing policies and practices that help build resilience by providing safe environments both physically and psychologically.

For more information on helping employees cope and build resilience, check out SAIF's resource on employee resilience, or visit the mental well-being resources on saif.com.

Liz Hill is the Total Worker Health Adviser for SAIF Corporation. She has more than 25 years of experience in professional health and safety, including a short stint in international health work. Prior to working at SAIF, Liz worked in a variety of industries from oil and gas to higher education. Liz has a Bachelor of Science in industrial hygiene and a Master of Public Health. She has designation as a Certified Industrial Hygienist and a Certified Safety Professional. She is currently serving on the American Industrial Hygiene Association's (AIHA) Total Worker Health Advisory Group, is a member of Oregon's Construction Suicide Prevention Partnership, and is past chair of AIHA Safety Committee.

SAIF is Oregon's not-for-profit workers' compensation insurance company. For more than 100 years, we've been taking care of injured workers, helping people get back to work, and striving to make Oregon the safest and healthiest place to work. For more information, visit the About SAIF page on saif.com.

### SOURCE:

<https://www.agc-oregon.org/in-the-news/saif-partner-spotlight-how-to-help-construction-employees-be-resilient/>



## OREGON SUB-BID REQUEST AD

### SKANSKA

**Subcontractor/Supplier Bids/Proposals Requested**  
**Owner: Oregon Department of Transportation**  
**Due Date: February 28, 2022 by 9:00 AM**  
**14% DBE Participation**

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors and suppliers as well as certified DBE firms for this project.

**I-205 Improvements 1A – Abernethy Bridge**  
**East Portland Freeway, Clackamas County, Oregon**

All relevant project information including plans and specifications can be found in the documents on BuildingConnected at the following address:

<https://app.buildingconnected.com/projects/61817bad845c1a00c335d399/bid-packages>

**Requested scopes include, but are not limited to the following and should be based on the Contract and its amendments:** Aggregates, Asphalt Concrete Paving, Bridge Bearings, Triple Friction Pendulum, Bridge Deck Rehabilitation, Bridge Drainage Sys, Bridge Rails, Bridge Removal, Clearing & Grubbing, Cold Plane Pavement, Concrete Barrier, Concrete Slope Paving, Readymix, Construction Survey, Contaminated Media-Health and Safety Plan (HASP), Ditch Lining, Drilled Shafts, Electrical Systems, Environmental/Geotechnical Monitoring, Expansion Joints and Related, Fences, Fencing and Metal Railing, Illumination, Improved Soil Mass, Intelligent Transportation Systems, Landscape & Irrigation, Lead Compliance Plan, Masonry, Metal Guardrail, Sign Supports, Micropiles, Milling/Grinding, Misc. Concrete Structures, MSE Wall, NSM Titanium Bar, Painting/Staining, Traffic Control, Photos and Video, Pipe Materials, Pollution Control Materials, Pollution Control Plan, Polymer Concrete Overlay, Post-Tensioning, Potable Water Pipe, Quality Control, Reinforcing Steel, Removals, Roadside Signs, Rock Excavation, Sanitary, Storm, Culvert and Related, Select Fill Material, Steel Castings, Steel Pile, Steel Pile, Stormwater Control Ponds, Biofiltration, and Related, Structural Steel Bridges, Structural Steel Signs, Structural Steel Signs, Subgrade Geotextile, Sweeper Truck, Temporary Striping and Pavement Markings and Related, Temporary Traffic Control Signs, Temporary Water Management Mat'l & Plan, Temporary Work Bridge Materials, Thermal Control Plan, Thermal Control Equip & Materials, Traffic Signals, Trucking, Turbidity Monitoring, Video Pipe Inspection, Water/Sewer Materials, Water Pollution Control, Water Truck, Wet Utilities

**Subcontracting Requirements:** Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Skanska will assist qualified subcontractors, vendors, and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE firm, please provide your certification letter with your proposal. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

**Skanska's insurance requirements** are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Include ODOT License Number on all quotes submitted.

**Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer**  
**EEO/AA/Vet/Disability Employer**  
 Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509  
 Phone: (951) 684-5360  
 Estimating Email: [bids.social@skanska.com](mailto:bids.social@skanska.com) • Lead Estimator: Jerome DiPadova

## EVENTS & SEMINAR



**#JobsOffice Virtual Job Fair / Career Expo Event #Portland**  
**by JobsOffice.org**

**Location: Portland • Virtual Event Only • Portland, OR 97204**

**Attend World's Largest Virtual Job Expo / Career Fair #JobsOffice #Portland at**  
<https://wirtual.tao.ai/pod/jobsoffice/jobfair>

**This Virtual Career Fair Event Happens on the First Friday of the Month...**  
**Event link: <https://wirtual.tao.ai/pod/jobsoffice/jobfair>**

**About #JobsOffice: #JobsOffice is a platform to promote quality hiring and growth among blue collar communities, platform helps create opportunities for the members using the power of technology, collaborative learning, and collective intelligence.**

**Select a date and register here: <https://www.eventbrite.com/e/jobsoffice-virtual-job-fair-career-expo-event-portland-tickets-122340366329?aff=ebdssbdestsearch>**